

# Voit Real Estate Services

**Kevin J. Higgins, SIOR**

**Senior Vice President**

## **CAREER SUMMARY**

### **Professional Experience**

As a senior vice president, Mr. Higgins has over 26 years commercial real estate experience and is a 42 year resident of Las Vegas.

### **Significant Assignments**

Mr. Higgins has been exposed to all phases of commercial real estate and his experience encompasses all aspects of investment sales, user sales, and development, from speculative business parks and build-to-suits, including consulting, land sales, development, planning, leasing, and property management. He represents owners, tenants, users, investors and institutions on local and national levels. During the course of Mr. Higgins' career he has completed over 1,275 sale & lease transactions, totaling over 20 million sq. ft. with a collective value of more than \$1.75 billion.

## **EDUCATION**

Mr. Higgins earned a Business Administration Degree, with an emphasis on Real Estate and Finance, from the University of Southern California.

## **AWARDS & ACCOMPLISHMENTS**

- The #1 Broker within Voit Commercial Brokerage company wide in 2007, 2006, 2005 & 2004
- NAIOP Nevada Chapter Broker and Brokerage Team of the Year 2010, 2008 & 2007, 2006, 2003, 2001, 2000

## **PROFESSIONAL AFFILIATIONS**

- SIOR President 2008 & 2004, Board Member Since 2008
- NAIOP President 2003, Board Member 1998-2008

## **MAJOR CLIENT LIST**

- Zions Bank
- Wells Fargo
- City National Bank
- Branch Banking & Trust
- Lehman Brothers
- Nevada State Bank
- Prescient Asset Management
- US Bank
- GE Capital Services
- EJM Development
- Prologis
- CIP Real Estate
- DP Partners
- Station Casinos
- Thomas & Mack Development
- Fertitta Enterprises
- Northwestern Mutual

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# **Voit**

REAL ESTATE SERVICES

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